

WorldDAB Automotive 2019 FRANCE

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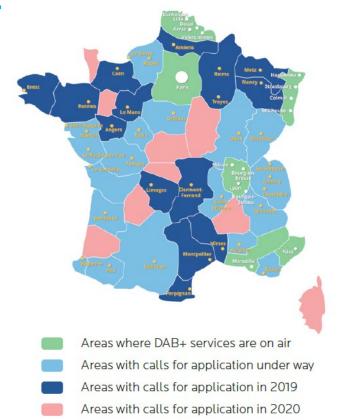


Coverage Update

FRANCE

A 2 prong strategy – nodes and arc: (1) Regional Coverage (the nodes)

- DAB+ currently available in six regions
 - 7 call for application since 2014
- 21.3% of the population covered
 - Nantes / Rouen starting this year
 - Bordeaux / Toulouse early 2020
 - 15 Metropolitan area in 2020
 - 15 call for application in July'19
 - Public consultation for the remaining local resources in H2'2019
- Mix of public, commercial and community radio.
- In the next two years, coverage will increase rapidly (40% of population by 2020, 70% by 2021)





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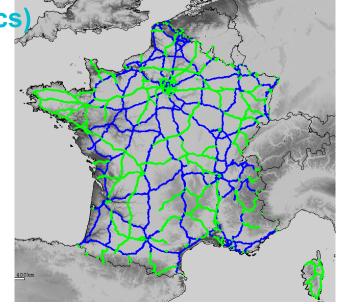
Source: CSA

A 2 prong strategy – nodes and arc:
(2) National Mobile Coverage (the arcs)

	Broadcast Start UpT ₀	T ₀ +2 years	T₀ +4 yaers	T ₀ +6 years	T₀+8 years
Metropolitan Area	20 %	20 %	20 %	60 %	75 %
Highways	20 %	50 %	70 %	90 %	90 %
Brittany main roads		20 %	50 %	70 %	80 %
Corsica		20 %	50 %	70 %	80 %

- 2 Multiplexes, tailored for automotive and national networks, to start in H1 2020
- Authorization granted in April'19, multiplexes formed
- Multiplex operator authorisation by June 24th

With the national and regional networks, expect between 50 and 63 services in each area (25 for FM)



- Blue : main highways 11,860km
- Green : national network 10,056km

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Radios on metropolitan muxes

Launch H1 2020

Radio France













Lagardere



Next Radio / Altice















Other













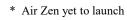
















Marketing Campaigns to drivers

FRANCE

France: what is next from a marketing standpoint?

Broadcast Working Group



Be ready for 2020!

- Beyond local initiatives and retailers training (Medpi), the next big thing is the national launch (H1'2020)
- Tuesday May 28: creation of a DAB working group under the lead of the CSA
 - car manufacturers did not attend
- First discussions to happen shortly, hosted by Radio France for a marketing and communication group led by radios





Important Information on my market

France

July 2020 – One Year to be Ready

- All receivers to be DAB+ capable, new cars included
- > 50% of radio listening is in cars
 - And mostly when drivers go to work
- Expect all major national network to announce the arrival of DAB+ on their FM network H1'2020
- Use the DAB+ logo and signature in retail!
- Your local, French marketing entity can contact us!
 - Opportunity to participate in the working groups





National Multiplexes organisation

Multiplex 1			
NRJ	D		
Chérie FM	D		
Nostalgie	D		
Rire et Chansons	D		
RTL	Е		
RTL 2	D		
Fun Radio	D		
Skyrock	D		
Radio Classique	D		
Air Zen	D		
Latina	D		
M Radio	D		

Multiplex 2		
Europe 1	E	
RFM	D	
Virgin Radio	D	
RMC	E	
BFM Business	D	
BFM Radio	D	
France Inter	SP	
France Info	SP	
France Culture	SP	
France Musique	SP	
Mouv'	SP	
FIP	SP	

