

Government policy status

Norway - DSO confirmed 2017 | Switzerland -DSO 2020-2024 | United Kingdom - Government committed to digital future for radio | Denmark - timing of DSO to be decided when 50% of listening is digital | Germany authorities drafting a roadmap to Digital Switchover (for consultation) | Netherlands – fastest DAB+ launch, backed by Government support | Italy - national coverage to reach 80% by end-2017 | France - three cities on air, timetable announced for deployment of DAB+ across France (40 licences and local licences) | Australia - DAB+ in 5 metropolitan areas 65% population coverage; regional planning started.

CUMULATIVE DAB/DAB+ RECEIVER SALES (INCLUDING LINE FIT AUTOMOTIVE)



*** including sales starting from 2011

TOTAL DAB/DAB+ NETWORK COVERAGE (% OF POPULATION) 2013 VS 2016

94%

UK Norway Switzerland Denmark Germany Netherlands Italy* France Australia 2016 99.5% 99.5% **98**% 19% **97**% 94% 95% **75% 65**%

98%

*80% by end of 2017

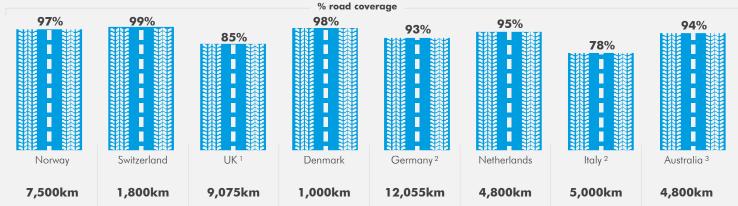
89%

2013

DAB/DAB+ 1st LEVEL ROAD COVERAGE *

99.5%

* including line fit automotive ** including pre 2008 sales



91%

95%

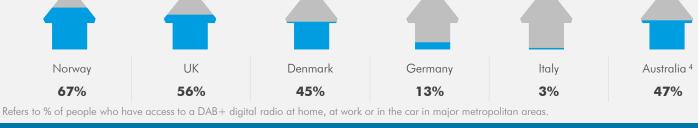
65%

5%

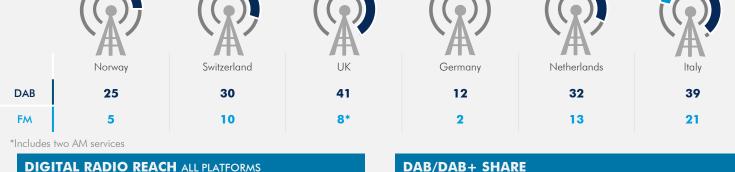
63%

*KM 1st level road coverage (motorways, autobahns, autostrade, autostradas, autoroutes). However most countries also have equivalent coverage on 2nd level routes. 1 BBC National | 2 National mux only, regional muxes provide further coverage. | 3 Road coverage of DAB+ area covered in five metropolitan capital cities

DAB/DAB+ HOUSEHOLD RECEIVER PENETRATION

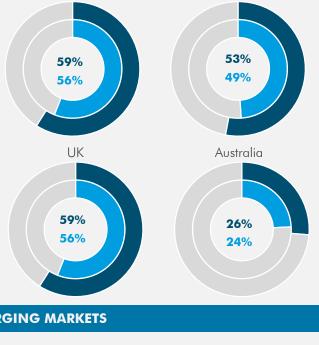


NUMBER OF NATIONAL STATIONS ON DAB/DAB+ VS FM



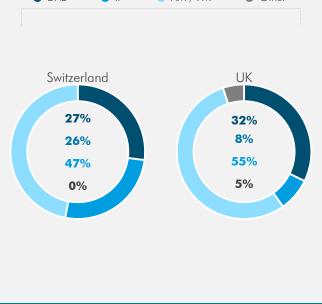
the % of people who listen to digital radio in a given time period **Q**4 2015 Q2 2016

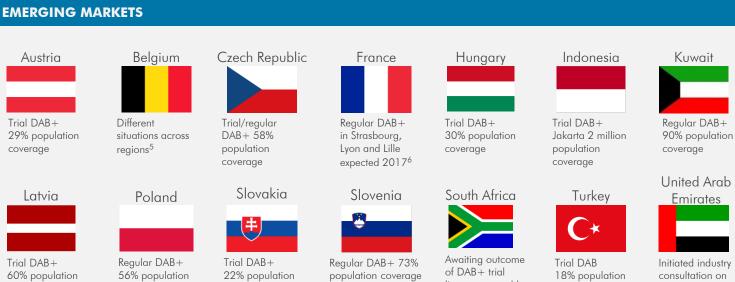
Norway Switzerland



the % of total listening hours which are listened to via DAB/DAB+

Q2 2016 DAB AM / FM Other





5 Currently, regular DAB covers 95% of population, regular DAB+ covers 50% of Flanders population and trial DAB+ covers 95% of Wallonia population. From 2017/18, regular DAB+ will cover \sim 99% of the total population. 6 Regular DAB+ services on air in Paris, Marseille, Nice since 2014 (19% population coverage)

2016

launched September

licence renewal by

regulator

coverage

DIGITAL RADIO MARKETING BODIES

coverage

Norway – radio.no | Switzerland – digitalradio.ch | United Kingdom – getdigitalradio.com | Denmark – digitalradio.dk | Germany – digitalradio.de | Netherlands – digitalradio.nl | Italy - digitalradio.it | France - Alliance for Digital Radio | Australia - digitalradioplus.com.au | Austria - digitalradio-oesterreich.com | Belgium digitalradio.be | Czech Republic - rozhlas.cz/digital | Poland - polskieradio.pl | Slovenia - rtvslo.si/dab | South Africa sadiba.org | United Arab Emirates tra.gov.ae

Sources: Digitalradio Norge, TNS Gallup, MCDT, GfK, SMMT/CAP UK, BBC, RAJAR/Ipsos MORI/RSMB, Teracom A/S, Deutschlandradio, WDR, Media Broadcast, Digitisation report 2016 carried out by TNS Infratest, JATO

Dynamics, Digital Radio NL, digitaladio.it, Glass's Automotive Business Intelligence, Commercial Radio Australia, Verein Digitalradio Österreich, Norkring Belgium, RTBF, Czech Radio, WorldDAB with industry inputs, National Media and Infocommunications Authority Hungary, RRI, Ministry of Information Kuwait, LVRTC, RTV Slovenija, Towercom, a.s., ICASA, Polskie Radio, TRT, Telecom Regulatory Authority & Emirates Standardization and

coverage

coverage mid-

November 2016

DAB+ receiver

specifications



SOURCES - DIGITAL RADIO EUROPE AND ASIA PACIFIC (Q2 2016)

DAB/DAB+ RECEIVER SALES (INCLUDING LINE FIT AUTOMOTIVE)

Sources: Digitalradio Norge and TNS Gallup (Norway), MCDT (Switzerland), Digitisation report 2016 carried out by TNS Infratest (Germany), GfK*, 2011 GfK data for Denmark does not include Clock Radio and Portable Radio (Denmark), GfK* (Netherlands), JATO Dynamics 2016, DAB+ as standard year 2013 to Q1-2 2016 (Netherlands automotive), GfK* (Italy), digitalradio.it (Italy automotive), GfK* (France), GfK* (excludes sales of aftermarket DAB+ devices in vehicles), March 2016 and Glass's Automotive Business Intelligence Q1.2016 and total sales figures supplied by vehicle manufacturers in Australia supporting DAB+ digital radio, January 2014 (Australia), GfK* (UK), SMMT/CAP UK (UK automotive)

TOTAL DAB/DAB+ NETWORK COVERAGE (% OF POPULATION) 2013 VS 2016

Sources: Digitalradio Norge (Norway), BBC (UK), MCDT (Switzerland), WDR (Germany), Media Broadcast (Germany), Teracom (Denmark), Digital Radio NL (Netherlands), digitalradio.it (Italy), WorldDAB (France), Commercial Radio Australia (Australia)

DAB/DAB+ 1st LEVEL ROAD COVERAGE *

Sources: Digitalradio Norge (Norway), BBC (UK), MCDT (Switzerland), Deutschlandradio (Germany), Teracom (Denmark), Digital Radio NL (Netherlands), digitalradio.it (Italy), Commercial Radio Australia (Australia)

DAB/DAB+ HOUSEHOLD PENETRATION

Sources: Digitalradio Norge and TNS Gallup (Norway), Q2 2016. RAJAR/Ipsos MORI/RSMB (United Kingdom), MCDT (Switzerland), Digitisation report 2016 carried out by TNS Infratest (Germany), TNS Gallup (Denmark), digitalradio.it (Italy), WorldDAB (France), GfK Radio Ratings, Surveys 1-3, 2016 (Australia)

NUMBER OF NATIONAL STATIONS ON DAB/DAB+ VS FM

Sources: WorldDAB

DIGITAL RADIO REACH ALL PLATFORMS

Sources: GfK Digital Radio Reports 1-2, 2016 SMBAP, Cumulative audience, Monday to Sunday, midnight to midnight, all people 10+, digital radio listening only (Australia), Percentage of listeners that use digital radio, MCDT (Switzerland), Daily reach, Digitalradio Norge and TNS Gallup (Norway), Q2 2016. RAJAR/Ipsos MORI/RSMB (United Kingdom)

DAB/DAB+ SHARE

Sources: MCDT (Switzerland), Q2 2016. RAJAR/Ipsos MORI/RSMB (United Kingdom), Digitisation report 2016 carried out by TNS Infratest (Germany)

EMERGING MARKETS

Sources: Verein Digitalradio Österreich (Austria), Norkring Belgium and RTBF (Belgium), Czech Radio (Czech Republic), WorldDAB with industry inputs (France), National Media and Infocommunications Authority Hungary (Hungary), RRI (Indonesia), Ministry of Information Kuwait (Kuwait), LVRTC (Latvia), RTV Slovenija (Slovenia), Towercom, a.s. (Slovakia), ICASA (South Africa), Polskie Radio (Poland), TRT (Turkey), Telecom Regulatory Authority & Emirates Standardization and Metrology Authority (United Arab Emirates)

*GfK Point of Sale DAB+ Fusion Reporting, including coverage extrapolation